

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION WASHINGTON

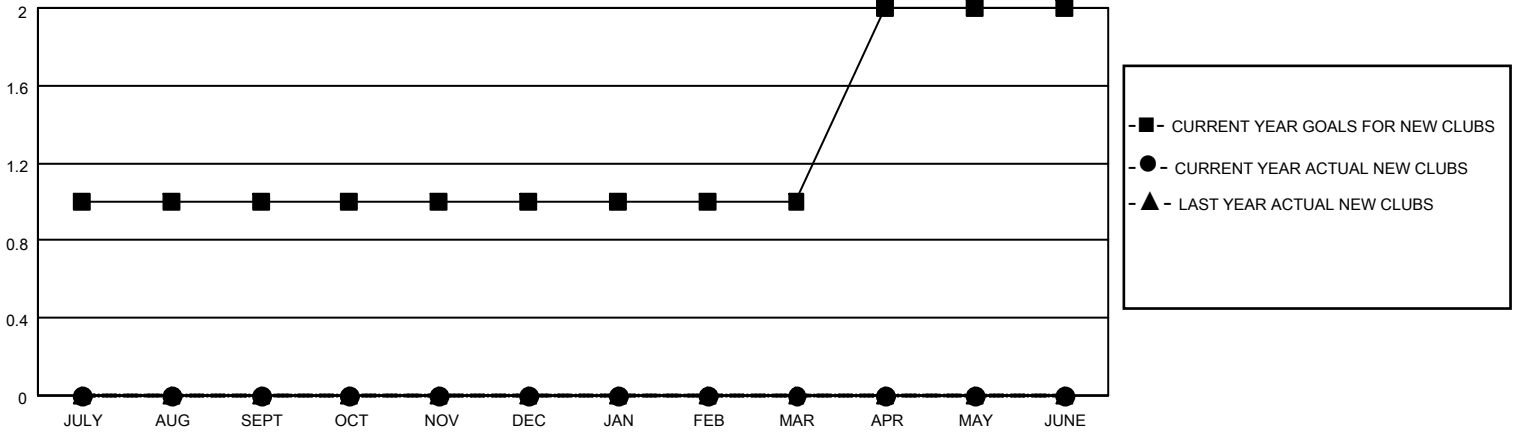
District 19 I

Results as of: 9/30/2021

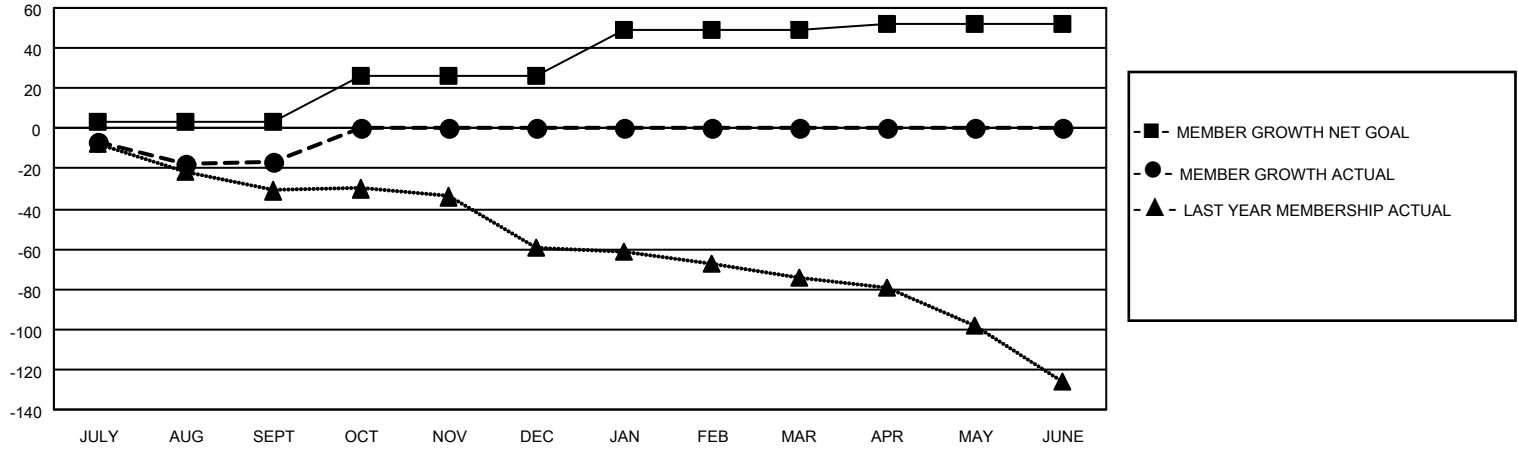
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2021-2022 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 1             | 0         | 0             |
| OCT/NOV/DEC           | 0             | 0         | 0             |
| JAN/FEB/MAR           | 0             | 0         | 0             |
| APR/MAY/JUNE          | 1             | 0         | 0             |

| Members               |                        |                      |                                              |
|-----------------------|------------------------|----------------------|----------------------------------------------|
| RESULTS FOR 2021-2022 |                        |                      |                                              |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 3                      | 22                   | 28                                           |
| OCT/NOV/DEC           | 23                     | 0                    | 0                                            |
| JAN/FEB/MAR           | 23                     | 0                    | 0                                            |
| APR/MAY/JUNE          | 3                      | 0                    | 0                                            |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|                                                                                                                                                                                                                                                                                                                                                                                                                |                                                         |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|---|-------|----|--------------|-----------|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----|---------------------------------|-----|
| <p><b>DROPPED CLUBS: 0</b></p>                                                                                                                                                                                                                                                                                                                                                                                 | <p><b>8 CLUBS OF 48 ADDED 1 OR MORE NEW MEMBERS</b></p> | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 677 (60.72%)</p> <p>FEMALE 438 (39.28%)</p> <p>NON BINARY 0 (0.00%)</p> <p>PREFER NOT TO ANSWER 0 (0.00%)</p> |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| <p><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">DECEASED</td> <td style="text-align: right;">1</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">0</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">27</td> </tr> <tr> <td><b>TOTAL</b></td> <td style="text-align: right;"><b>28</b></td> </tr> </table> | DECEASED                                                | 1                                                                                                                                                                                   | CLUB CANCELLED | 0 | OTHER | 27 | <b>TOTAL</b> | <b>28</b> | <p style="text-align: center;"><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">213</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">107</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 213 | FAMILY MEMBERS PAYING HALF DUES | 107 |
| DECEASED                                                                                                                                                                                                                                                                                                                                                                                                       | 1                                                       |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| CLUB CANCELLED                                                                                                                                                                                                                                                                                                                                                                                                 | 0                                                       |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| OTHER                                                                                                                                                                                                                                                                                                                                                                                                          | 27                                                      |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| <b>TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                   | <b>28</b>                                               |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| TOTAL FAMILY UNIT MEMBERS                                                                                                                                                                                                                                                                                                                                                                                      | 213                                                     |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |
| FAMILY MEMBERS PAYING HALF DUES                                                                                                                                                                                                                                                                                                                                                                                | 107                                                     |                                                                                                                                                                                     |                |   |       |    |              |           |                                                                                              |                                                                                                                                                                                                                                                                        |                           |     |                                 |     |